

SHARE Technology · Connections · Results

A New Approach to Managing Information: An Introduction to Advanced Case Management

Session Number 8753

Jeff Douglas, Sr. Product Manager, IBM



Agenda



- Advanced Case Management
 Overview
- Key Capabilities
- IBM Case Manager Runtime Overview
- IBM Case Manager Builder Overview
- Real World Examples
- Benefits



What is Case Management?



Case Management refers to the coordination of services such as health, legal, or financial on behalf of a party. This typically includes creating a **case file** and following a **process** to ensure delivery of services. Case related information is used by **case managers or a case team** who **collaborate** to resolve and close a case.

After a case is closed, information is typically retained for compliance or **long-term** business processes.

Case management is highly collaborative, dynamic, and event driven work, with typically long lived cases and processes.



Why do we care about Case Management ?

rkers in all industries must do mor

Automation has handled the routine

Competitive advantage lies in the non-routine

4



Proof of adherence to policies and procedures

Available information is not accessible

...yet busines

Access to experts is imperative to quality decision making

age risk while



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Case Management is all about context



- There are **collaborative**, ad-hoc processes
- Activities are event-driven
- Work is **knowledge** intensive
- **Content** is essential for decision making
- Outcomes are goal-oriented
- The judgment of people impact how the goal is achieved
- **Process** is often not predetermined



- Complex decision making
- Complaint or dispute management
- Contract management
- Lending applications
- Benefits enrolment
- Rate case management
- ...that are both horizontal and vertical in nature



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- Content management
- Business process
 management
- Collaboration tools
- Social software
- Business rules
- Analytics



5 5

Different types of 'Cases' across industries Similar patterns and challenges



Invoice, contract, employee, vendor, customer, project, change request, complaint, exception, incident, audit, eDiscovery, etc.



INSURANCE

- Policy
- Underwriting
- Claim
- Annuity



BANKING

- Loan
- Dispute
- Mortgage
- Account
- Credit card
- Personal line
- Investment



HEALTHCARE

- Patient case
- Member
- Provider



GOVERNMENT

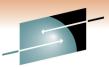
- Benefits
 enrolment
- Grant
- Court case
- Citizen
- Taxpayer



ENERGY

- Rate case
- Claim
- Permit
- Land
- Property





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IBM Case Management Strategy

Advanced Case Management Case Case **Case Application Design Case Templates** Analytics Tasks 360° View **Case Runtime Case Lifecycle Case Context Case Infrastructure** of Case Framework Management **Monitoring &** Social Content **Events** Workflow **Rules** Collaboration Software Analytics information people process 0 0



Business benefits



- Better business and IT collaboration to define solutions
- Faster build and deploy times via better tools and solution templates
- Delivering complete case context for case workers with ability to collaborate within case teams
- Optimizing case outcomes thru business rules, cross case analytics, monitoring, and collaboration



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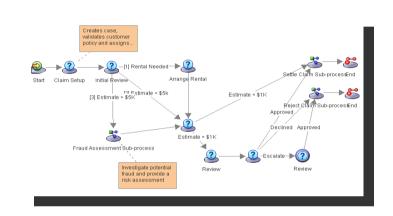
in Anaheim

2011

Case Manager Tasks

Tasks are tied to Processes

Participants can refine case tasks as they proceed



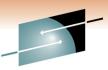


ACM uses a task-oriented approach to define the structure of a case

Cases and in-baskets reflect the tasks that need to be completed, regardless of where they came from

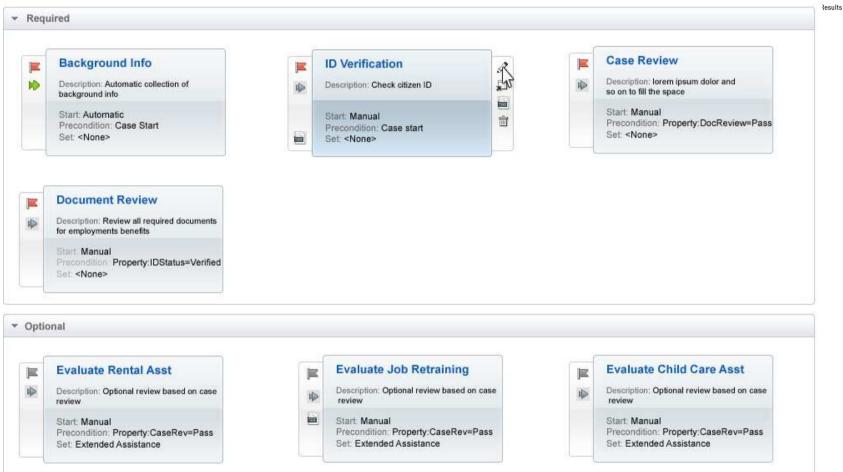
New tasks can be added to cases on the fly

Tasks can vary in complexity CLI A DE



Examples of Tasks

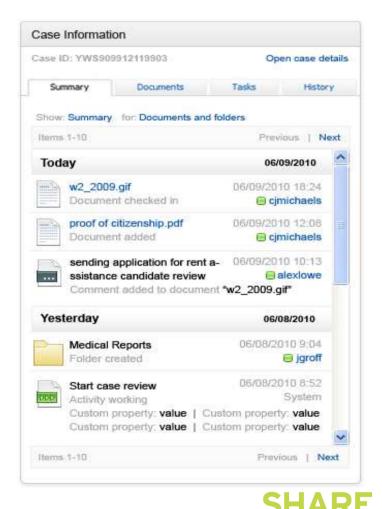
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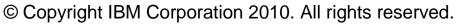


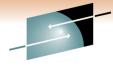


Case Context

- All authorized case workers have access to the full context of the case, enabling them to be more responsive than traditional heads-down approaches would allow
- Case context lives on long beyond any individual task or action on a case is completed.

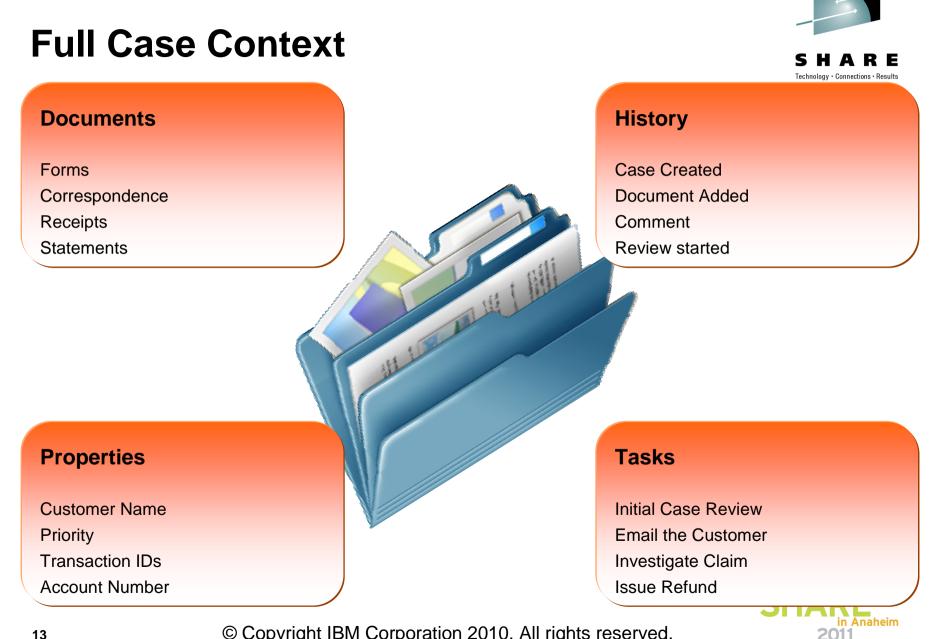






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Cases are Collaborative

Case loca with direc the Ca

Jo Jo	gsa.ibm.com/~rbtlee/public Ohn Dunn Ise Work Supervisor Hey John, got a quick sec?	
Vivian Birch	ise Work Supervisor Hey John, got a quick sec?	12:56:52 PM
	sec?	12:56:52 PM
John Dunn		
	Sure, what's on your mind?	12:56:55 PM
Vivian Birch	I am starting to think there might be some discrimination in the Tracy McShay case re her vision impairment	12:56:57 PM
John Dunn	Interesting - go ahead and check it with legal	12:56:59 PM
b <i>i</i> ⊔	🛣 🛣 🗛 T	A 🖉
Done		
	b <i>i</i> ⊻	discrimination in the Tracy McShay case re her vision impairment John Dunn Interesting - go ahead and check it with legal b <i>i</i> <u>u</u> <u>A A A A T</u>

Shared comments and case history provide context

	Comments			83
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	Updated contact information		0 ct 21, 2010 8:10:12 P8Ad	
	Called to reschedule appointme	ent	Oct 21, 2010 8:09:52	
		P8Ad	min	
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	Comment added to case	P8Admin		
	Updated contact information	10/21/1		
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	Called to reschedule appoint 💈	10/21/1		
	Comment added to case	P8Admin		
Yeste	erday	10/20/2		
1	Generate Correspondence	10/20/1		
000	Task started	P8Admin		
	Correspondence	10/20/1		
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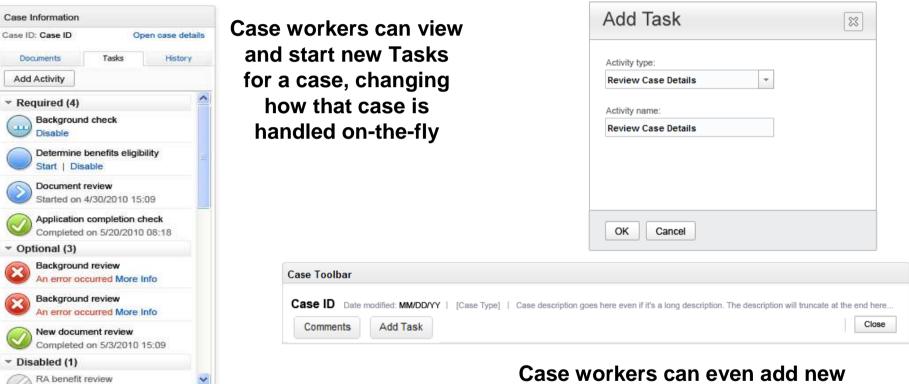


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Cases are Dynamic

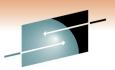
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Case workers can even add new Tasks to a case



Business Rules Make Case Manager More Dynamic



Rule definition in natural language...

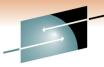
```
if the manager name of the account of 'the payment plan' is "John"
and
    the number of payments of 'the payment plan' is 1
then
    set the discount of 'the payment plan' to 60;
```



Case properties, UI context, and case events can all feed decisions

Rules can be changed at runtime, minimizing the need to re-deploy processes and solutions





Simplified Business and IT Collaboration

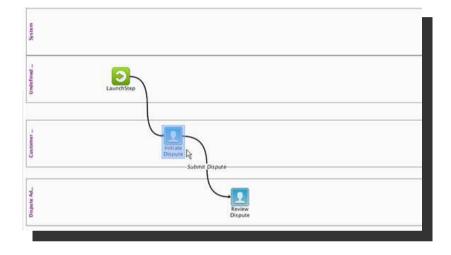
Properties

Roles

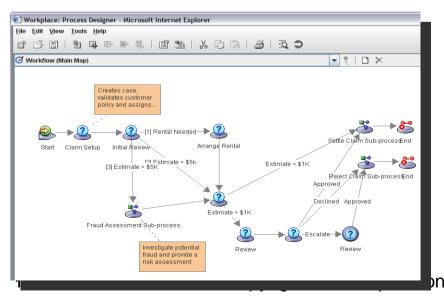
Document Types

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Business analysts can define many aspects of a case management solution using a single, targeted tool...



Personal In-basket Case Types



... technical experts can work with the exact same solution using specialized tools to build data integrations and complex decision logic

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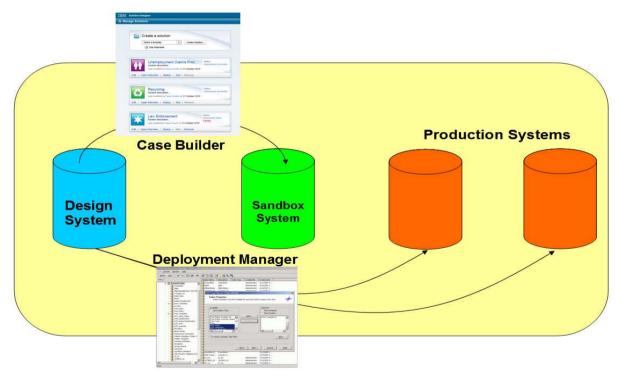




Simplified Business and IT Collaboration

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Business Analysts are given an easy way to deploy and test their solutions in a sandbox...



... IT tools make it straightforward to deploy finalized solutions into production





Simplified Business and IT Collaboration

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Comments and sharing let business analysts and technical experts have a single, common view of a solution

IBM Case Manager Builder	Ac	lmin1 He	elp About	Log Out
Manage Solutions \ Credi Credi	t Card Dispute Re \ Case Types		Save	Cancel
Credit Card I Solution for managing	Dispute Resolution Solution prefix: CCD credit card disputes			
To add a solution: 1 Name the Solution 2 Add Case Types / Tasks 3 Add Roles 4 Add Document Types 5 Review Summary Template: Credit Card Dispute Resolution	Select the case types to include in this solution. A case type identifies the tasks, document types, and views that are required to manage the case. Learn more. Case type name: Case type name: Case type description: Case type clear Case type Clear Case Type Clear Customer Dispute Customer initiated disputes Tasks: 6	Ctr	Part I	
Summary	Document Review		RR J Back	Add Roles
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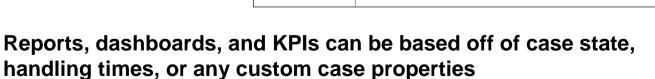
Case Analytics

- Out of the box reports and content analytics enable business users to
- review operational performance and
- determine the root causes of inefficiencies

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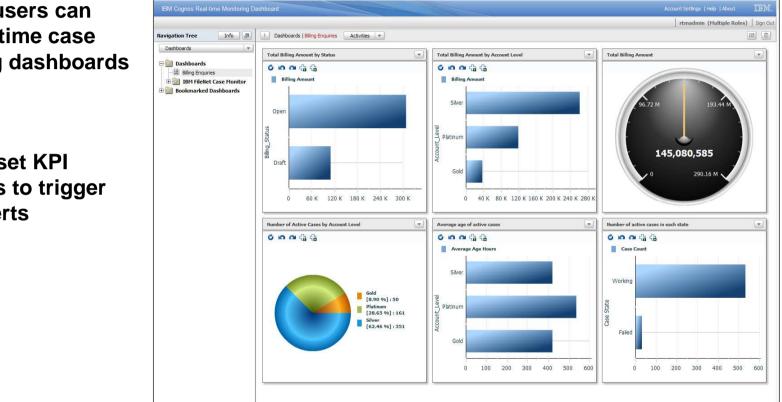


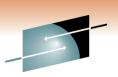
Metrics and Key Performance Indicators (KPIs)



in Anaheim

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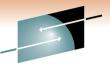
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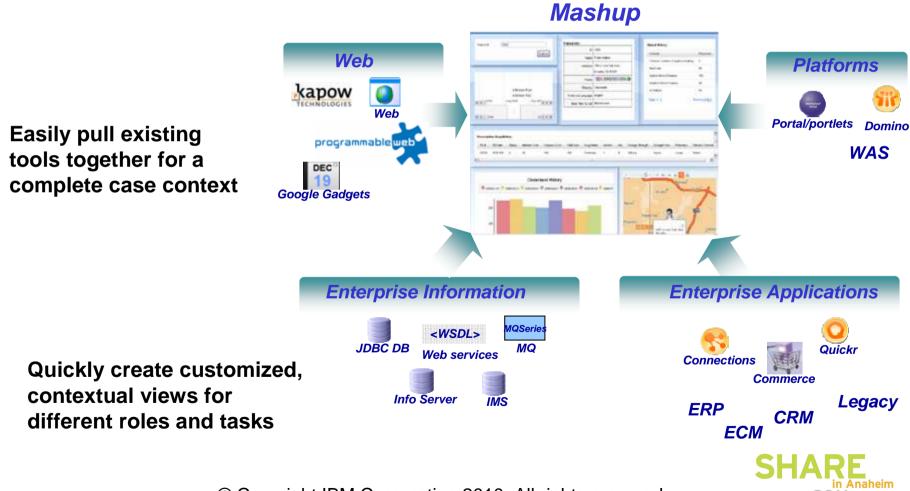
Business users can create realtime case monitoring dashboards

They can set KPI thresholds to trigger critical alerts

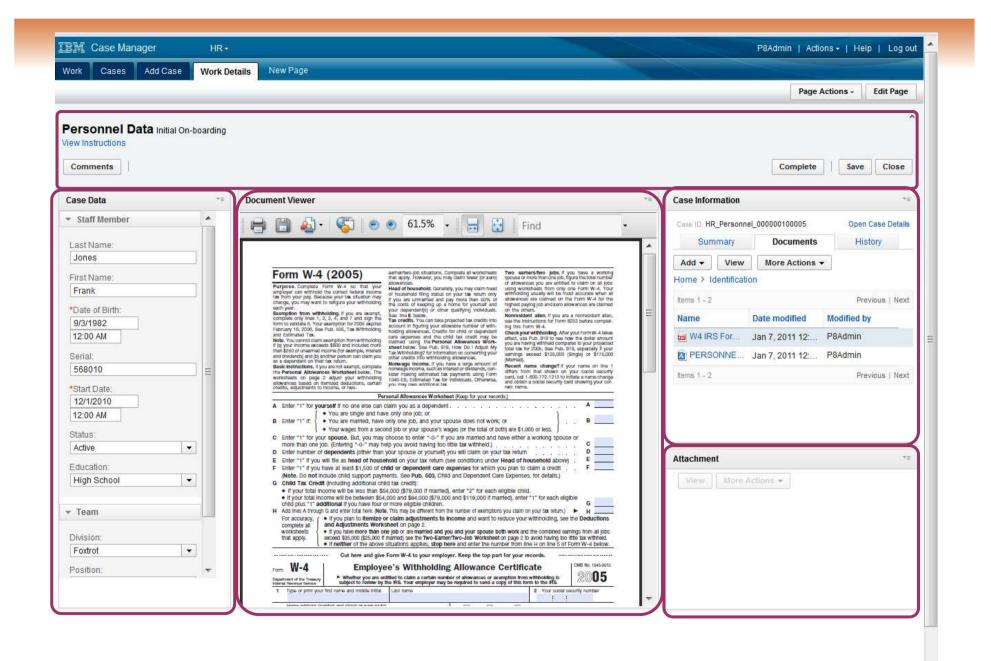
Component (Mashup) Based Solution Runtimes



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Rapid UI creation (days not months)





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- IBM Case Manager Builder Overview
- Real World Examples
- Benefits





What is the IBM Case Manager Runtime?

- Easy to use web based environment
- For the case workers
 - Web application for working on case solutions
- For the business analyst
 - Supports "on the glass" assembly of case solution user interfaces
 - Leverages flexible and open mashup / widget platform
 - Significantly shortens time-to-value for case-style applications
 - Build from scratch or optionally leverage templates for a fast start
 - Allows mashing in other IBM, 3rd party or custom widgets



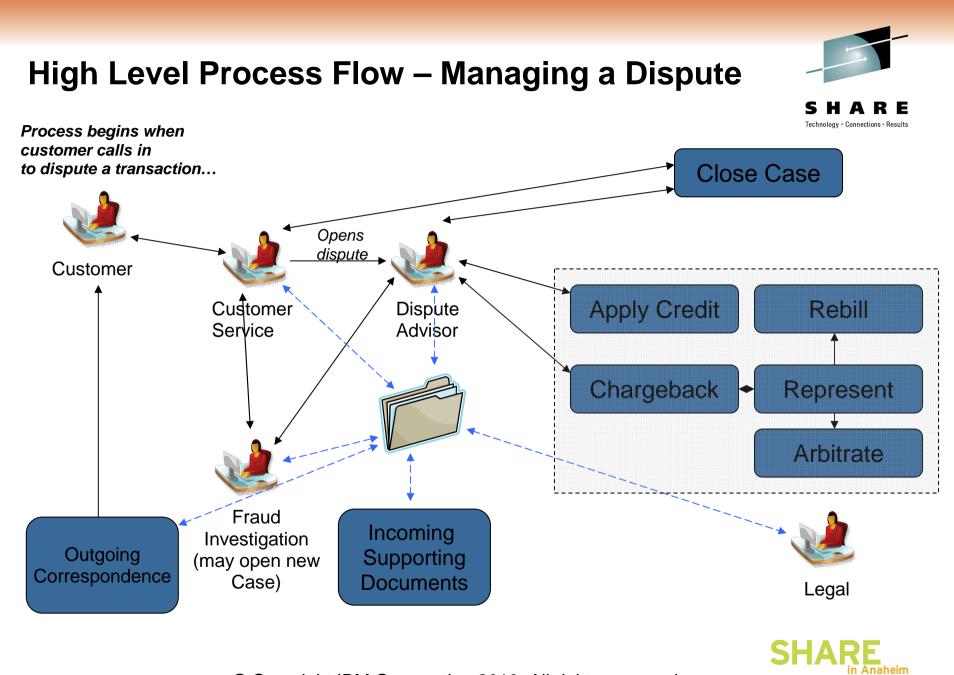


Example: Credit Card Dispute Management

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- Successfully managing customer credit card disputes requires efficient interactions between customers, merchant, the card issuing bank, and the credit card agency.
- Credit card disputes are on the rise due to today's difficult economic times.
- Regulatory pressures have also placed greater urgency on efficiency and transparency
- The credit card companies have well defined processes for working with merchants to resolve disputes. Each bank implements their own process to interface with the services provided by credit card agencies. Errors or inefficiencies in the interactions between the banks and credit card companies can result in additional costs, delays, and unresolved disputes.



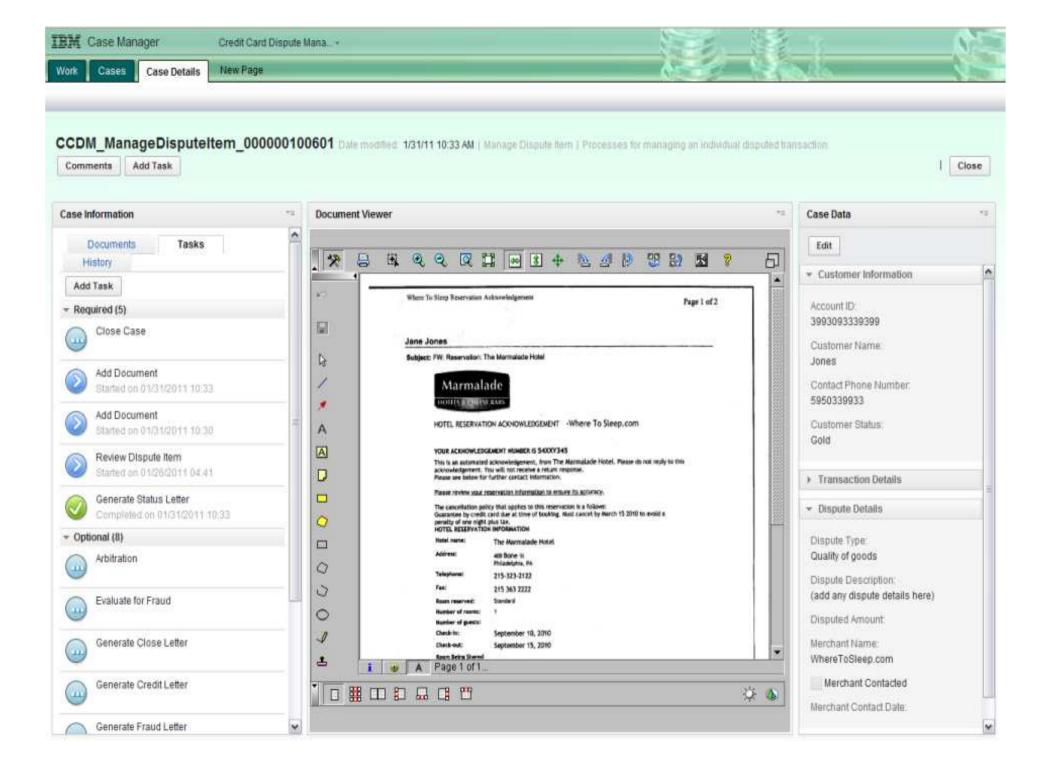


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OCT 25, 2010	Review Dispute	Douglas Potter	New case.	DOC	servation.pdf ent added		i ro	dee
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ute Details		Case Information
Polestar E	Bank Customer Dispute	Case CCDM_ManageDisputetiem_000000100601 Open Case Summary Documents Tasks Add + View More Actions + Home > Supporting Documents Filler
Customer Details Customer Name: Contact Phone Number Customer Status: Card Number:	Jones 5950339933 Gold 3993093339399	forms 1 - 2 Previous Name Date modified Modified by Complaint_Letter.W Jan 31, 2011 10:33:17 AM psmall Marmalade_Confirm TIF Jan 31, 2011 10:30:54 AM psmall
Transaction Details Date: Merchant Name: Transaction Amount: Description of Transactio	Jan 3, 2011 Transaction ID: 399393993 WhereToSleep.com \$469.50 Hotel Reservation	herm 1 - 2 Previous Document Viewer Image: Second
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Add Case + Manage Roles		Role: Staffing Coordinator ~	
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terna 1 - 3	All	Previous Next	
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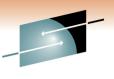
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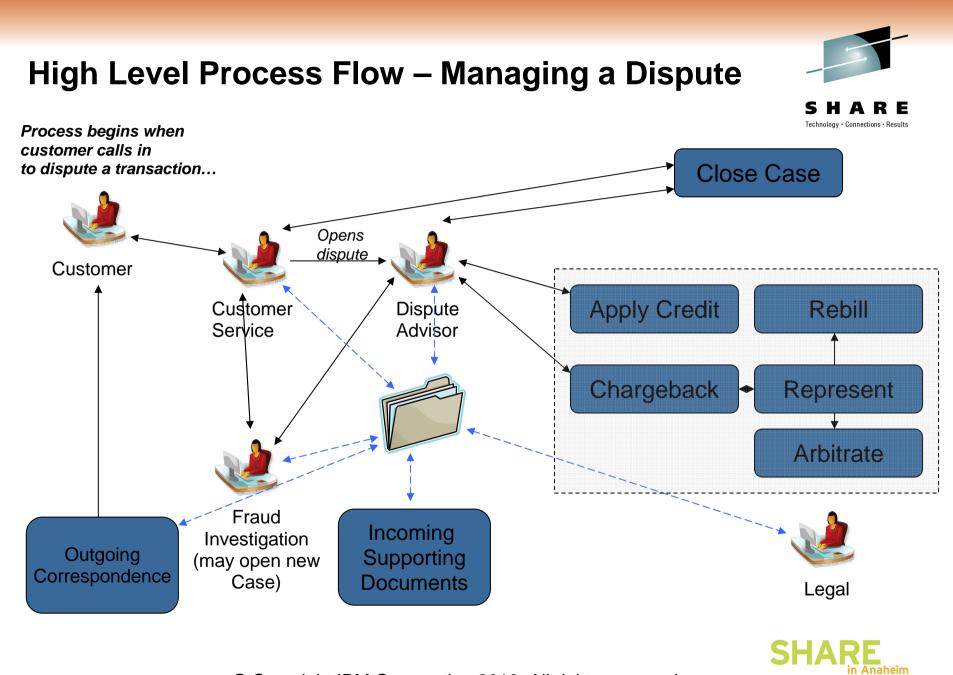
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What is IBM Case Manager Builder?

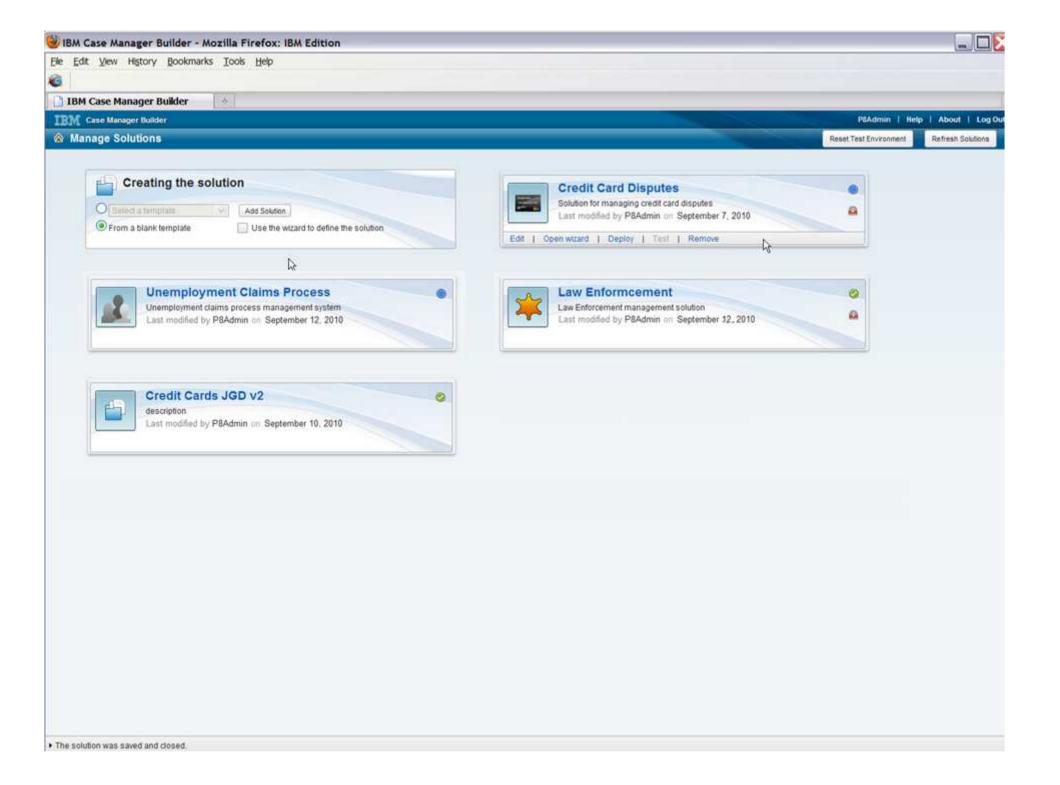


- Easy to use web based tool
- Targets the business analyst
- Significantly shortens time-to-value for case-style applications
- Unified user experience to define and manage case solution definitions
- Build from scratch or optionally leverage templates for a fast start
- Edit, deploy and test case solutions
- Optionally supports an interview style UI for creating, editing and/or reviewing case solutions





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Birr Care Manager Builder

A Manage Solutions | Credit Card Dispute Management

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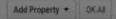
Credit Card Dispute Management Belution for managing disputied credit card transactions

Solution for managing displated credit card train Solution prefix CCDM Created by parnall Created by parnall

A solution includes one or more case types. Case types include one or more tasks. You assign solution roles to case types and task steps. Learn



Properties Roles Document Types Personal In-basket Case Types



Name: ~	Тури	E.	Description:		Manage Choice List		 10	
Account ID	Strin	2	Maps to credit card number.		manage choice cast		100	
Assigned Date	Date	Time	Date a work item was assigned		Add Choice Item Clear Li	at		
Case Identifier	Strin	9	A specially formatted identifier for	Case Folder instance	Silver	Silver		
Case Owner	Strin	9	The user id of the Dispute Adviso	assigned to the case.	Gold	Gold	-	
Close Letter Request	Book	ian	Hidden property - set when a close	a latter is to be sent.	Platinum	Platinum	_	
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amala help About

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1.02010		In-basket Filters		
Customer S	General		scription:	

Sort Default

0

Sort Order

Descending 💌

心 宣

Dispute Advisor	Owns dispute case.

Data Clerk Receives inbound documents; adds to cases.

Legal Handles legal inquiries and arbitration

Name

Assigned Date

Customer Name

Work Item

Correspondence Team Generates all outbound letters associated with cases.

Sortable

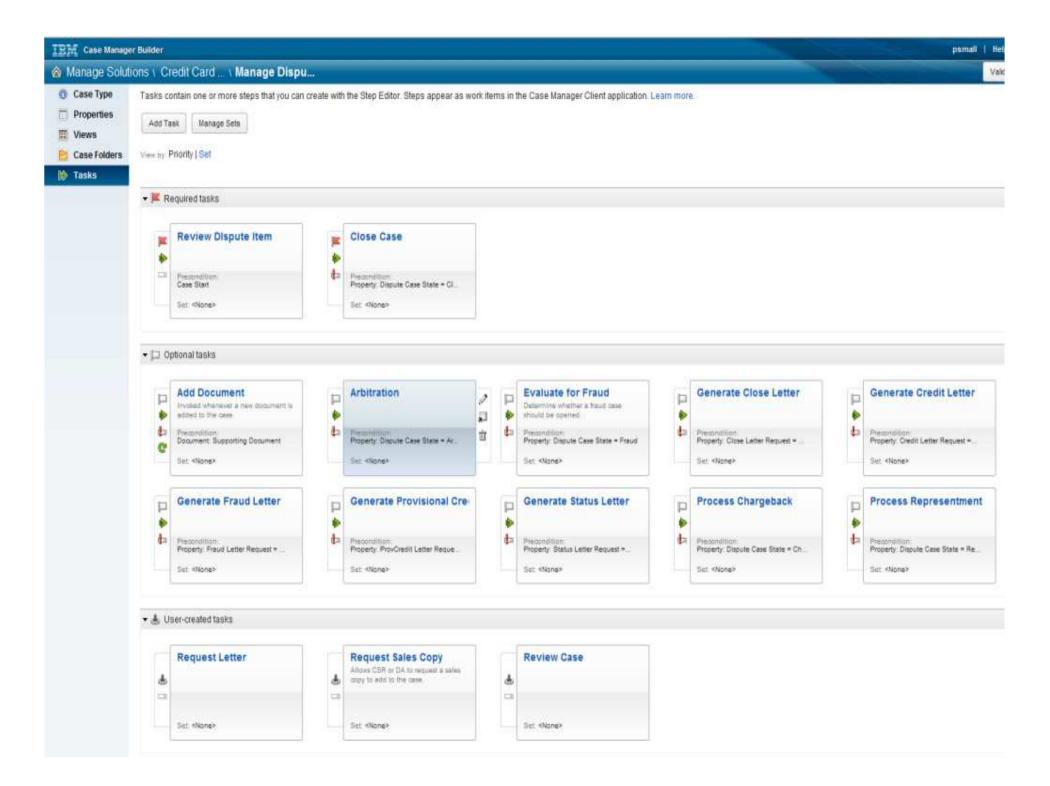
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Fraud Team Investigate cases that involve fraud.

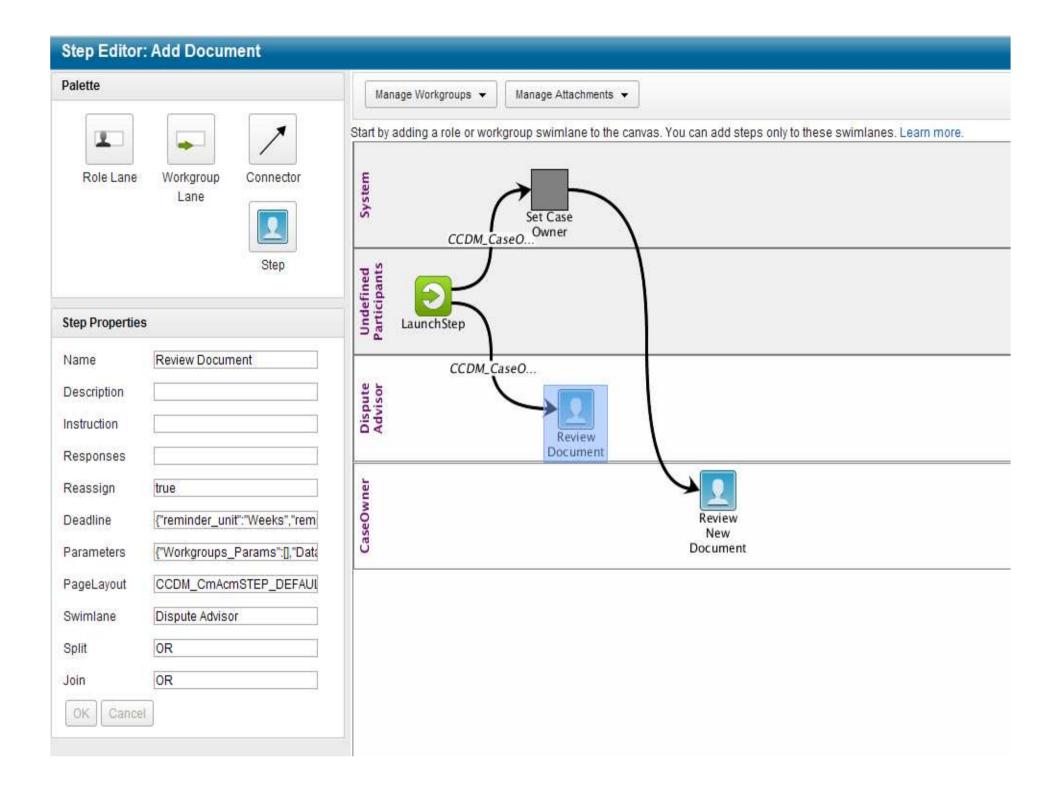
Dispute Supervisor Point of escalation for dispute cases.

TEM Case Manager Builder						
Manage Solutions \ Credit Card \ Manage Dispu						
Case Type	Specify attributes for the case type. Page layouts are used by the Case Manager Client. Learn more.					
Properties	*Case type name:					
Views	Manage Dispute Item					
📔 Case Folders	*Case type unique identifier:					
🕪 Tasks	CCDM_ ManageDisputeItem					
	Case type description:					
	Processes for managing an individual disputed transaction.					
	Ctating degument type:					
	Starting document type: <pre> </pre>					
	Default layout for Add Case page:					
	Default Add Case page					
	Default layout for Case Details page:					
	Default Case Details page					
	Override default case details page layout for:					
	Correspondence Team 🖌 Add Role					
	Role Case details page layout					

TEM Case Manager Builder								
🙆 Manage Solutions v Credit Card v Manage Dispu								
Case Type	Views define how properties are displayed in the Case Manager Client application. Learn more.							
Properties	Case Summary Case Data Case Search							
🖽 Views	Available Properties	Properties in the Case Data view						
🖹 Case Folders	Available Properties	Properties in the Case Data New						
🕪 Tasks	E Case Owner	Add Group						
	🔲 Date Case Opened							
	🔲 Dispute Case State	No ungrouped properties are in this view.						
	E Finality Date	Customer Information Expand by default						
		E Account ID						
		Customer Name						
		Contact Phone Number						
		Customer Status						
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		Merchant Contact Date						
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		Type of Letter Date Requested						
		Letter Approval Required						
		Letter Comments						



		General Preconditions Design Comment
Task Prop	erties	What preconditions must be met for this activity to start? A document added to the case A property condition is met No precondition, start task Document of any type Document of a type defined for this case Supporting Document Document can be added more than once?
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Required Assign to set: None> Manage Sets		Design Comment: Need to add steps to reflect automated data capture mechanisms within the company.
OK Cancel		
41	© Copyright IBM Corporation 20	OK Cancel



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Partners have already embraced IBM Case Manager

- Tritek Property / Casualty Claims
- IPD Life Insurance Underwriting
- Pyramid Wealth Management (Financial)
- EIM Task Management System (Government/Military)
- Renewtek Financial Services Customer Complaint
- Vega ECM Medical Device Problem System

- Tieto City Decision Making H A R E (Government)
- GoPro New Business Registration (Government)
- CENIT Insurance Broker Case Management (managing independent brokers)
- Atos Origin Pension Arrangements (Insurance); old age and worker's compensation insurance/pensions
- Capgemini HR Recruiting and Onboarding





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Business benefits



- Better business and IT collaboration to define solutions
 - New Case Builder bringing case asset definition into a single place
- Faster build and deploy times via better tools and solution templates
 - Deploy to sandbox from Case Builder
 - Packaging of a solution into a simple, repositoryindependent structure
- Delivering complete case context for case workers with ability to collaborate within case teams
 - Case Object Model, Out of the box runtime, Customizable widget approach
- Optimizing case outcomes thru business rules, cross case analytics, monitoring, and collaboration
 - Integration of ILOG, ICA and Cognos RTM, SameTime





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Thank You!



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